

## 2022 PRICING AND SLIP FEES

### DEPOSIT REQUIRED TO HOLD REQUESTED SLIP:

1. Due by January 1<sup>st</sup>, 2022, \$500 to hold requested slip
2. If deposit is not made by January 1<sup>st</sup>, slips are made available.
3. Deposits are non-refundable. (See refund policy on Boat Slip Rental Agreement)

### EARLY FULL PAYMENT DEALS:

1. Pay in Full By Dec. 1<sup>st</sup>, 2021- receive 6% off the annual slip fee
2. Pay in Full by Feb. 1<sup>st</sup>, 2022- receive 3% off the annual slip fee

### LOYALTY PROGRAM: (TERMS AND CONDITIONS UNDER MANAGEMENT CONTROL - NOT TO EXCEED 15%) 2012 Start Year

1. After three consecutive years as an annual slip holder at Reefpoint Marina, the 4<sup>th</sup>, 5<sup>th</sup> and 6<sup>th</sup> years will receive a 3% discount.
2. After six consecutive years as an annual slip holder at Reefpoint Marina, the 7<sup>th</sup>, 8<sup>th</sup> and 9<sup>th</sup> years will receive a 6% discount.
3. After nine consecutive years as an annual slip holder at Reefpoint Marina, the 10<sup>th</sup>, 11<sup>th</sup> and 12<sup>th</sup> years will receive a 9% discount.
4. After twelve consecutive years as an annual slip holder at Reefpoint Marina, the 13<sup>th</sup>, 14<sup>th</sup> and 15<sup>th</sup> years will receive a 12% discount.
5. After fifteen consecutive years as an annual slip holder at Reefpoint Marina, starting on the 16<sup>th</sup> year - and following every consecutive year after - a 15% discount will be applied to the posted annual slip rate for that year.

### REFERRAL PROMOTION: (TERMS AND CONDITIONS UNDER MANAGEMENT CONTROL)

1. If a current annual slip holder refers a new annual slip holder to the Marina, both the referrer and referred will receive 3% off the posted annual slip rate. The referrer will receive a 3% referral discount applied towards their following years slip fees, and the referred will receive 3% off the posted annual slip fee for that year. Promotion only applied to current season rates.

### GROUP PROMOTION: (TERMS AND CONDITIONS UNDER MANAGEMENT CONTROL)

1. A group of 3 or more boats new to the Marina as annual slip holders will receive 5% off the posted annual slip fee for three consecutive years. On the fourth year as an annual slip holder- the Loyalty Program takes over.
  - a. Every group member must have a \$ 500.00 deposit down to reserve requested slip.
  - b. All group members must be paid in full by April 1<sup>st</sup> to qualify for the group rate.
  - c. Each group member will receive 5% off the posted annual slip fee for that year along with the following two years.

## ANNUAL SLIP FEES

### FIRST SLIP RATE:

30':	\$ 2,299.99 + tax
35':	\$ 2,799.99 + tax
40':	\$ 3,499.99 + tax
45':	\$ 3,999.99 + tax
50':	\$ 4,699.99 + tax
60':	\$ 5,699.99 + tax
T-Docks:	\$ 110.00 per foot of LOA of vessels · All fun boats, jet skis, inflatables, etc. also charged at \$110 per foot. · 60' minimum charge
End Docks:	\$ 110.00 per foot of LOA + tax · 40' minimum charge

### SPORT PORTS:

**\$ 1000.00 + tax**  
If sport port is rented with no additional annual / short season slip

### SECOND SLIP RATE: 50% OFF POSTED FULL PRICE SLIP FEE

No other discounts can be combined with second slip rate.

Owner of vessel in 1<sup>st</sup> slip must prove ownership of boat in 2<sup>nd</sup> slip. To qualify for the 50% discount documents must be verified by Reefpoint office. Owner must prove ownership and be principal user. The vessel in the 2<sup>nd</sup> slip must be titled and registered to the same person as in 1<sup>st</sup> slip. Guests may occupy the 2<sup>nd</sup> slip for daylight hours; any overnight dockage must be paid at the transient rate.

### PRORATED DATES: ONLY APPLICABLE FOR SLIPS LISTED ON LEFT

Starting July 5 <sup>th</sup> :	25% off the annual slip fee No other discount allowed
Starting August 5 <sup>th</sup> :	35% off the annual slip fee No other discount allowed

### SPORT PORTS AS SECOND SLIP:

**\$ 500.00 + tax**  
First slip must be an annual slip rental - minimum 30' slip to receive discounted sport port