

2020 PRICING AND SLIP FEES

DEPOSIT REQUIRED TO HOLD REQUESTED SLIP:

1. Due by January 1st, 2020- \$500 to hold requested slip
2. If deposit is not made by January 1st, slips are made available.
3. Deposits are non-refundable. (See refund policy on Boat Slip Rental Agreement)

EARLY FULL PAYMENT DEALS:

1. Pay in Full By December 1st, 2019- receive 6% off the annual slip fee
2. Pay in Full by February 1st, 2020- receive 3% off the annual slip fee

LOYALTY PROGRAM: (TERMS AND CONDITIONS UNDER MANAGEMENT CONTROL - NOT TO EXCEED 15%) 2012 Start Year

1. After three consecutive years as an annual slip holder at Reefpoint Marina, the 4th, 5th and 6th years will receive a 3% discount.
2. After six consecutive years as an annual slip holder at Reefpoint Marina, the 7th, 8th and 9th years will receive a 6% discount.
3. After nine consecutive years as an annual slip holder at Reefpoint Marina, the 10th, 11th and 12th years will receive a 9% discount.
4. After twelve consecutive years as an annual slip holder at Reefpoint Marina, the 13th, 14th and 15th years will receive a 12% discount.
5. After fifteen consecutive years as an annual slip holder at Reefpoint Marina, starting on the 16th year - and following every consecutive year after - a 15% discount will be applied to the posted annual slip rate for that year.

REFERRAL PROMOTION: (TERMS AND CONDITIONS UNDER MANAGEMENT CONTROL)

1. If a current annual slip holder refers a new annual slip holder to the Marina, both the referrer and referred will receive 3% off the posted annual slip rate. The referrer will receive a 3% referral discount applied towards their following years slip fees, and the referred will receive 3% off the posted annual slip fee for that year. Promotion only applied to current season rates.

GROUP PROMOTION: (TERMS AND CONDITIONS UNDER MANAGEMENT CONTROL)

1. A group of 3 or more boats new to the Marina as annual slip holders will receive 5% off the posted annual slip fee for three consecutive years. On the fourth year as an annual slip holder- the Loyalty Program takes over.
 - a. Every group member must have a \$ 500.00 deposit down to reserve requested slip.
 - b. All group members must be paid in full by April 1st to qualify for the group rate.
 - c. Each group member will receive 5% off the posted annual slip fee for that year along with the following two years.

ANNUAL SLIP FEES

FIRST SLIP RATE:

30':	\$ 2,149.99 + tax
35':	\$ 2,749.99 + tax
40':	\$ 3,349.99 + tax
45':	\$ 3,849.99 + tax
50':	\$ 4,549.99 + tax
60':	\$ 5,549.99 + tax
T-Docks:	\$ 105.00 per foot of LOA of vessels · Includes all fun boats · 60' minimum charge
End Docks:	\$ 105.00 per foot of LOA + tax · 40' minimum charge

SPORT PORTS:

\$ 900.00 + tax
If sport port is rented with no additional annual / short season slip

SECOND SLIP RATE: 50% OFF POSTED FULL PRICE SLIP FEE

No other discounts can be combined with second slip rate.

Owner of vessel in 1st slip must prove ownership of boat in 2nd slip. To qualify for the 50% discount documents must be verified by Reefpoint office. Owner must prove ownership and be principal user. The vessel in the 2nd slip must be titled and registered to the same person as in 1st slip. Guests may occupy the 2nd slip for daylight hours; any overnight dockage must be paid at the transient rate.

PRORATED DATES: ONLY APPLICABLE FOR SLIPS LISTED ON LEFT

Starting July 5th: 25% off the annual slip fee
No other discount allowed

Starting August 5th: 35% off the annual slip fee
No other discount allowed

SPORT PORTS AS SECOND SLIP:

\$ 450.00 + tax
First slip must be an annual slip rental - minimum 30' slip to receive discounted sport port